

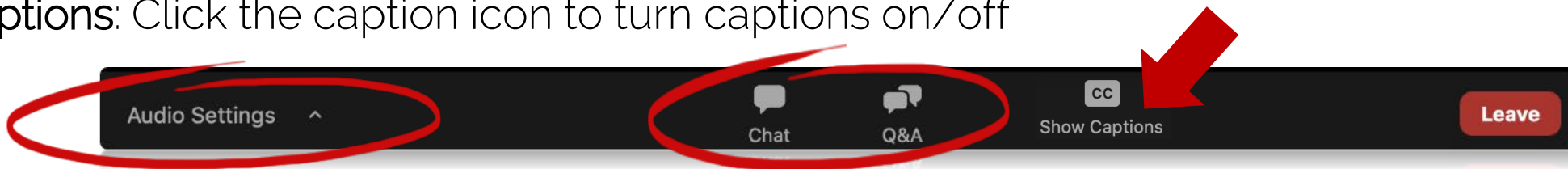
# Remediation Strategies to Reduce Shame and Stratify Support for Providers in Patient Experience

November 19, 2024



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- **Audio Settings:** ability to select your speakers and adjust your volume.
- **Chat:** for sharing of ideas, interacting with speakers and attendees; not for promoting services and products. Make sure you choose 'Everyone' in the dropdown in the chat box.
- **Q&A:** for submitting questions to review at the end of the webinar
- **Captions:** Click the caption icon to turn captions on/off



- Receive follow up email tomorrow with webinar slides, recording and link to survey.

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# Speakers from UT Southwestern Medical Center



**Laura Kirk, MSPAS, PA-C,  
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Assistant Director,  
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**Haley Kosker, MBA, CPXP**

Manager,  
Patient Experience Data Analytics



# Remediation Strategies to Reduce Shame and Stratify Support for Providers in Elevating their Patient Experience

- Laura Kirk, MSPAS, PA-C, CPXP, DFAAPA, FACH
- Haley Kosker, MBA, CPXP

# Disclosures

*We have no relevant financial relationships to disclose, and we do not intend to discuss off-label or investigative use of a commercial interest drug, product, or device.*



# Learning Objectives

- Explore stepwise strategies, lessons learned, and mixed methods data in order to prioritize resources for engagement of providers with bottom decile patient experience performance.
- Quantify the prevalence of shame within healthcare, and reflect on how this impacts healthcare providers' perspectives toward patient experience resources and training.
- Consider strategies to effectively build trust and mitigate shame when engaging in patient experience remediation and/or coaching for healthcare providers.

# ■ Session Outline

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- HCP Current state
- Provider Receptivity to Px Resources
  - Barriers
  - Shame in HC
- Augmenting Px Strategies for Providers
  - Communication Skills Training
  - Shadow Coaching
- Hx for Providers
  - Intentional Change Theory & Coaching
  - Psychological Safety
- Communication Remediation
- UT Southwestern's Experience
  - Program Design
  - Evolution
  - Impact



# ■ We all face barriers...

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# HCP Receptivity to Px Surveys & Resources

- Logical Barriers

- Uncertainty about surveys

- Survey validity
- Survey biases

- Uncertainty about resources

- Nature of intervention
- Evidence/value of intervention
- Personal/professional benefit

- Logistical Barriers

- “One more thing!”

- Time away

- from work
- from personal commitments

- Lack of leadership support

- Competing Priorities

- Cost

- Internal Barriers



# HCP Receptivity to Px Surveys & Resources

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- “One more thing!” Time away
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  - from personal commitments
- Lack of leadership support
- Competing Priorities
- Cost

- Internal Barriers

- Burnout
- Intent to Leave
- Feedback Resistance
- Shame

Fenton J, et al. *Arch Intern Med* 2012.

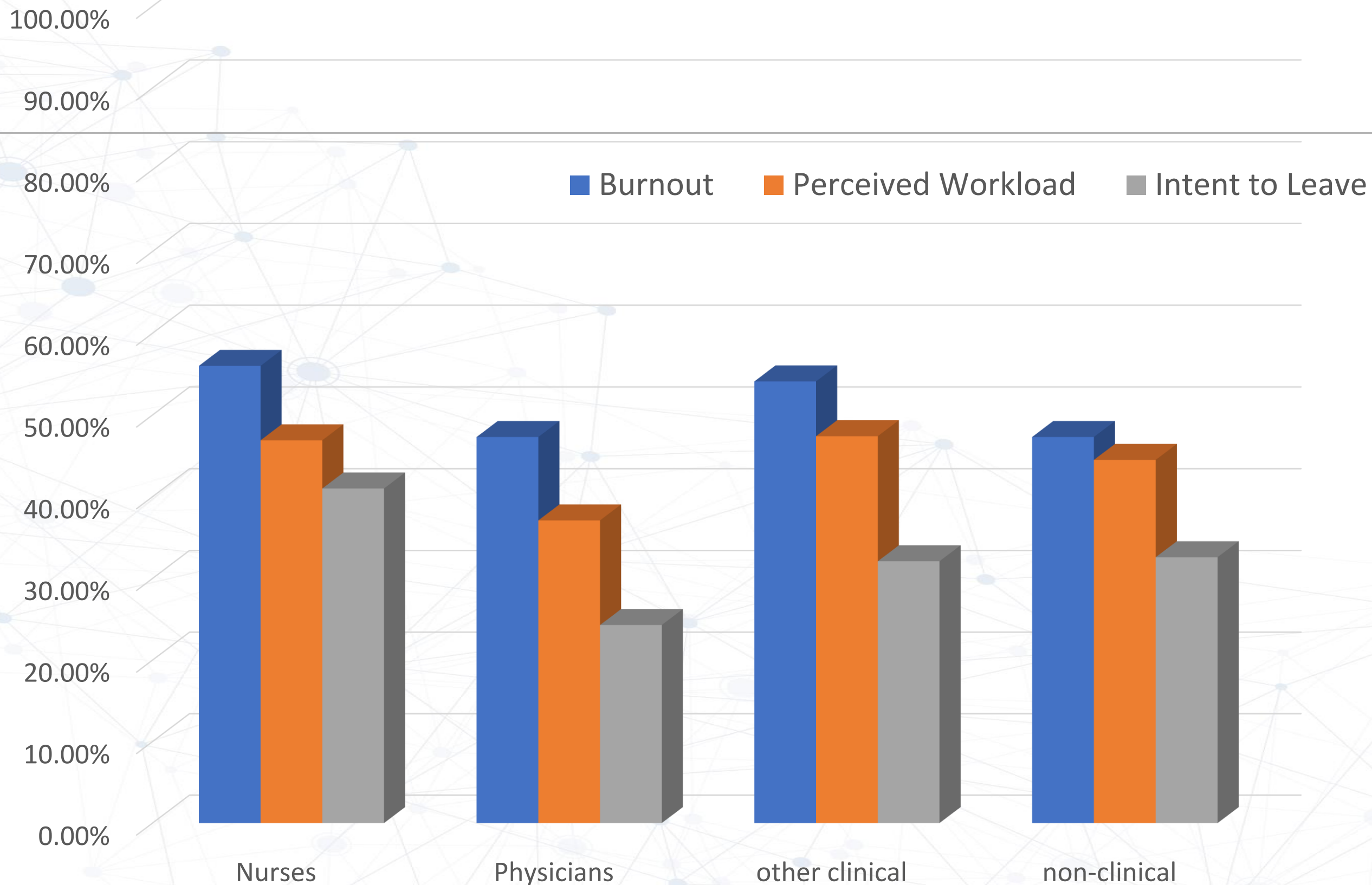
M.L. Brilla RHC, Patient satisfaction surveys and burnout, *Neurology* 2017.

Holliday A, et al. *J Gen Intern Med* 2017.



# HC Team Experience

HCP Burnout →  
Worse Quality of Care



Rotenstein, et al. *J Gen Intern Med.* 2023

Tawfik, D., et al. *Ann Intern Med.* 2019.

# Shame in Healthcare

## Shame /Shām/

1. a painful emotion caused by consciousness of guilt, shortcoming, or impropriety  
or  
the susceptibility to such emotion
2. a condition of humiliating disgrace or disrepute
3. something that brings censure  
or  
something to be regretted

★☆☆☆☆ 8 months ago

Avoid going to this Doctor's clinic. He is least interested in spending time on patients, just prescribe medications and go away. No explanation, nothing. The goal seems to be maximizing the number of patients seen and revenue. Outside the doctor's room it's highly unhygienic and crowded.

★☆☆☆☆

This doctor is constantly disrespectful of my time. I had a noon appointment and walked out at 12:45 without getting seen.

★☆☆☆☆

Horrible dentist. Okay teeth cleaning. Should go back to dentist school.

★☆☆☆☆

I'm truly baffled by all the stellar reviews on the page. I wonder if the doctor paid for them. I am very unhappy with the results of my rhinoplasty.



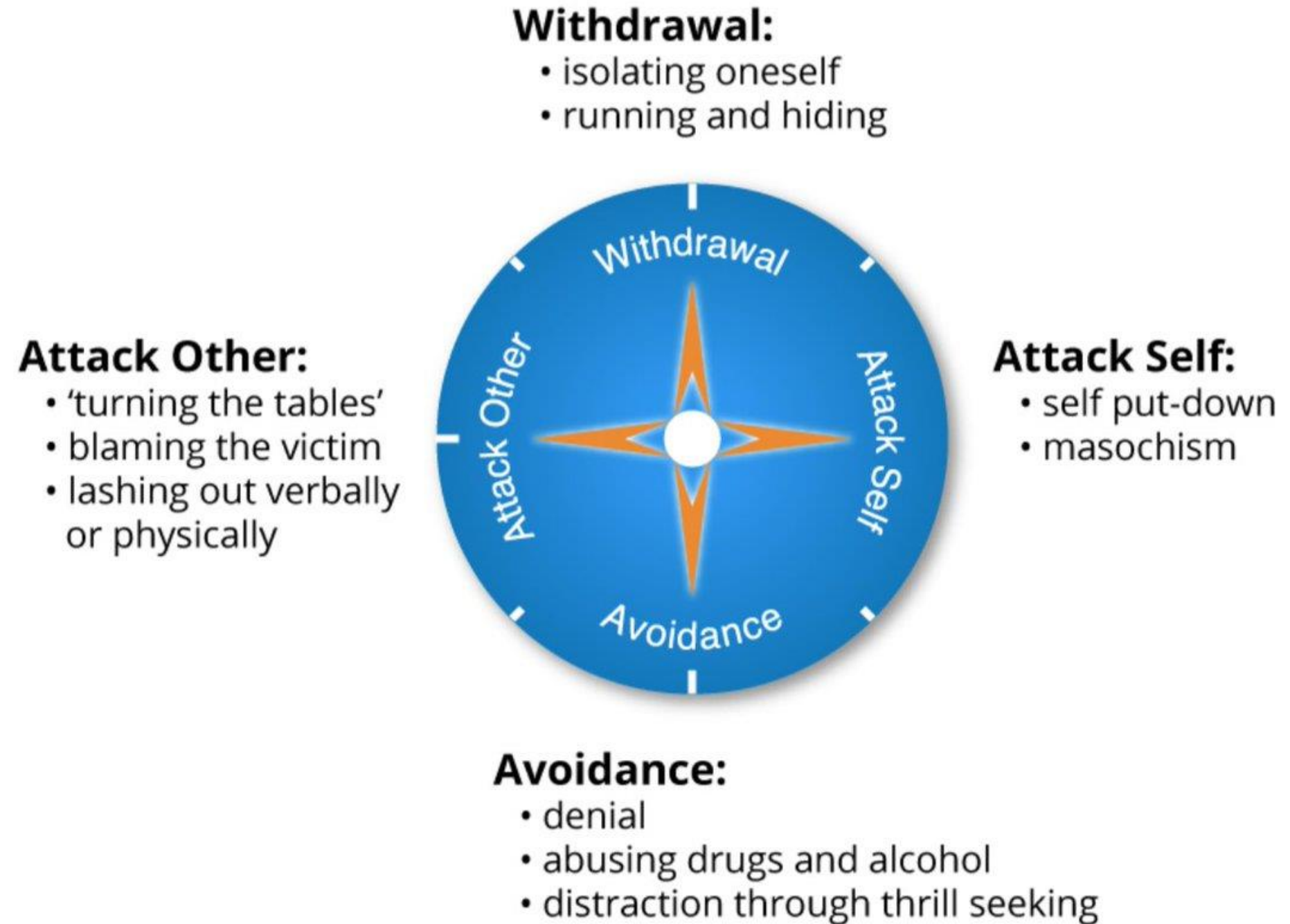
# Shame in Healthcare

The pain of shame can be unbearable. To save ourselves, we push away as fast as we can, covering for it with more tolerable states of being.

-DeYoung

## The Compass of Shame

Adapted from D.L. Nathanson, *Shame and Pride*, 1992



DeYoung, P. A. *Understanding and treating chronic shame: A relational/neurobiological approach*. 2015.

Nathanson, DL, *Shame and Pride*, 1997.

The Compass of Shame image from <https://www.iirp.edu/defining-restorative/compass-of-shame>



# Why so much SHAME?

- High standards for entry
- Culture of health professions training & testing
- Expectation of perfection
- High stakes work
- Exhaustion
- Hierarchical systems
- Risk, Peer Review, & Required reporting processes
- Medicolegal fears
- Relative discomfort with emotion, preferring cognition or action



THE  
Shame Space



# Shame-mitigation for HC Providers

- Wellness resources
- Peer support
- Shame resiliency training
- Professional Coaching
  - Healthy processing of error/shortfall
  - Internal Change Theory (ICT)

“If you put shame in a petri dish, it needs three ingredients to grow exponentially: secrecy, silence, and judgment.

Shame depends on me buying into the belief that I'm alone.

Shame cannot survive being spoken; It cannot survive **empathy.**”

- B.Brown

# Optimizing HCP Receptivity to Px Resources

- Acknowledge Context
  - Hard/over work, burnout rates
  - Many demands on time & attention
- Mitigate Internal Barriers
  - Show Appreciation - '  
*"I respect your clinical excellence and hard work."*
  - Assume Positive Intent  
*"I know you want the best for your patients"*
  - Express Empathy  
*"It can be uncomfortable to see these reports."*
- Mitigate Logistical Barriers
  - Inquire!
  - Link to a variety of resources along with survey report





# Augmenting Px Skills for Healthcare Providers (HCP)

- Communication Skills Training
  - Evidence-based didactic
  - Skills demonstration
  - Facilitated skills practice
  - Target skills modeled with participants
- Shadow Coaching
  - 1 on 1 reinforcement
  - Skills integration at bedside
  - Supportive reflection

**RELATIONSHIP-CENTERED COMMUNICATION WORKSHOP**

ACH | Academy of Communication in Healthcare

Relationship-centered communication skills refer to the abilities and strategies that facilitate effective and meaningful interactions between individuals.

**Key Aspects Include:**

- Active Listening
- Empathy
- Building Trust
- Feedback & Validation

**Continuing Education Credits available:** 6.0 AMA PRA Category 1 Credits & ANCC Contact Hours

CHECK OUT THE REMAINING WORKSHOP DATE FOR 2023! SIGN UP TODAY!



# Remediation Context for Communication

- Providers with low-wellbeing, high-burnout may have:
  - Lower Px scores
  - Defensiveness
  - Resistance to engaging in action
    - ...Heightened by lower scores
- Insight in remediation can be facilitated through
  - Psychologically safe spaces
  - Trust-building
  - Sensitively framed (and bi-directional) feedback



# ■ UT Southwestern Medical Center by the numbers in 2024

120,000+ patient hospitalizations

5 million ambulatory visits

3,150 faculty

23,000 employees

1,100 APPs

\$4.9 billion operating budget

#1 in DFW – 4<sup>th</sup> largest metro area in US

Top 10 large employers in US

Top 5 HC employers in US

Ranked among best employers for new grads, women, and diversity





# The UT Southwestern Experience: Introducing Providers to Px

- FY20-22 goal = top decile Px (95.2 mean adjusted score)
- Ambulatory Provider Px “push report”
  - Quarterly email from HS QualOpEx
  - Survey count (>10)
  - CGCAHPS
  - PG – medical practice + telehealth
  - Overall score; Care Provider score
  - Compared with
    - prior performance
    - institutional targets

Fri 1/15/2021 12:02 PM  
HealthSystemQualityOpEx  
Patient Satisfaction Results

To [ ]  
Retention Policy No Auto Deletion (50 years) Expires 1/3/2071

Dear \_\_\_\_\_,

Thank you for your work toward improving patient experience at UT Southwestern Medical Center. The following data are being shared with you in an effort to support you with accurate, timely, and actionable information about your recent patient experience scores.

Indicator Key: Green ● (at or above current fiscal year target), Red ● (below current fiscal year target)

Visit Date Range: FY21-Q1

Overall In-Person Medical Practice Patient Experience			
Your Count of Surveys	Your Actual Performance: Overall Patient Experience	Target Performance to Meet: FY21 Overall Patient Experience	Target Performance to Meet: FY22 Overall Patient Experience
10	95 (92%) ●	94.35 (90% in 2 Years)	94.8 (90% in 1 Year)
Care Provider In-Person Medical Practice Patient Experience			
Your Count of Surveys	Your Actual Performance: Care Provider Domain	Target Performance to Meet: FY21 Care Provider Domain	Target Performance to Meet: FY22 Care Provider Domain
10	96 (80%) ●	96.3 (90%)	96.9 (95%)

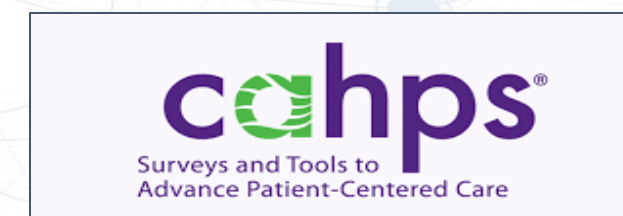
The UT Southwestern Health System has resources available to help you manage your patient experience scores. Please contact your clinic manager or medical director for additional support.

**Definitions:**  
 Overall In-Person Medical Practice Patient Experience - The calculated overall adjusted mean score on the Press Ganey Medical Practice Survey for in-person visits.  
 - Calculation: (Sum of all scores calculated from responses to all answered standard questions) divided by (Count of completed surveys returned)  
 Care Provider In-Person Medical Practice Patient Experience - The calculated mean score from responses to the questions under the domain of 'Care Provider' in the Press Ganey Medical Practice Survey for in-person visits.  
 - Calculation: (Sum of all scores calculated from responses to the 'Care Provider' domain) divided by (Count of survey-takers who responded to the 'Care Provider' domain)

UT Southwestern  
Medical Center  
The future of medicine, today.

Targets for current fiscal year. Shows score, along with national percentile rank in parenthesis.

Targets for next fiscal year. Shows score, along with national percentile rank in parenthesis.



# ■ UT Southwestern Px Resourcing

- Quarterly survey push reports sent to
  - Individual Providers
  - Local clinic leaders
- PG Solutions Starter link
  - Digital resource
  - “Best practices, research, and tools to help you improve the delivery of health care.”
- Piloted Communication Skills Training (CST) workshop for HCP
  - Relationship Centered Communication (RCC)
  - 6 to 1 participant to facilitator ratio
  - 6.5hr CME accredited

The logo for PressGaney, featuring a stylized 'P' icon followed by the text 'PressGaney'.The logo for the Academy of Communication in Healthcare (ACH), featuring the letters 'ACH' in a large, bold font with a stylized human figure inside the 'A', followed by the text 'Academy of Communication in Healthcare'.



# ■ UT Southwestern Px Resourcing: Pilot Program Design

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- Office of Advanced Practice Providers (OAPP)
- Ambulatory Operations Committee
  
- 196,500 ambulatory encounters by 650 APPs
- APPs & physicians top quartile performance (94.3 Overall mean adjusted score)
  
- APPs with bottom-decile performance in Px
  - >30 surveys returned in Q3 FY21
  - Departmental sponsorship

# Pilot Program Design

## • Invitation

- Program components
- 12hr protected time over 3 months
- Anticipated benefits
  - Participant engagement & well-being
  - Patient experience
- No reference to scores, ranking



## • Interventions

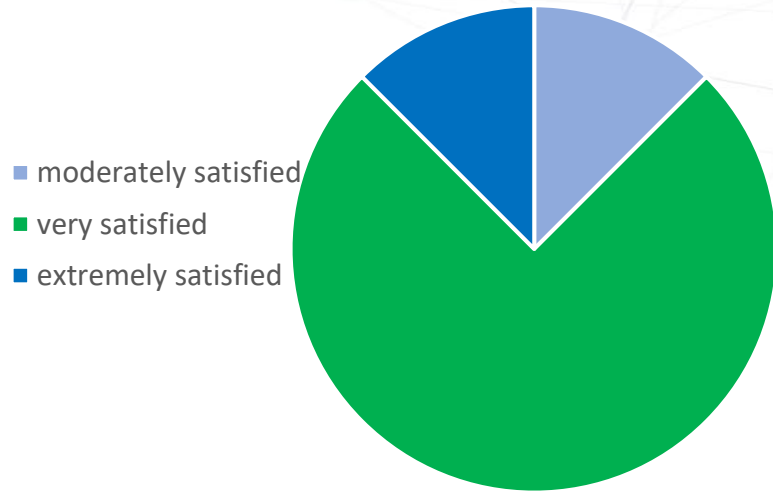
- **Self-assessments** & interpretation guides
  - StrengthsFinder<sup>®</sup> inventory
  - Professional Fulfillment Inventory and mini-Z 2.0
  - Self-Efficacy in Pt Comm Questionnaire (SEPCQ-27)
- **Employee Assistance Program** outreach
- 1:1 **Professional Coaching** sessions x3
- **Cohort-based connections** x3
  - Kick-off luncheon
  - Learning Community x3 with group coaching
- **Communication Skills Training**
  - Relationship-Centered Communication workshop
  - 1:1 Shadow Coaching



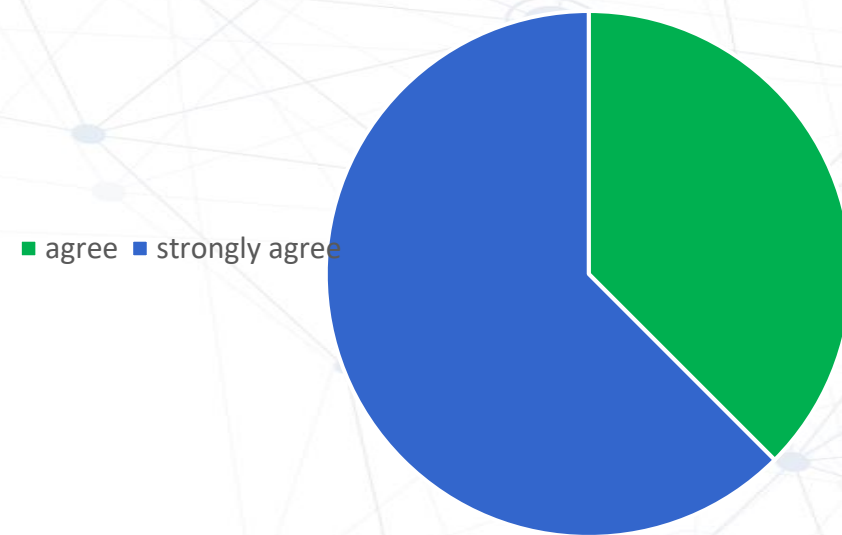
# Pilot Program Participant Feedback

- High endorsement, enrollment, & completion
  - 91.7% Endorsement by local leadership (11/12)
  - 81.8% Enrollment by invited APPs (9/11)
  - 72.7% Completion of program by endorsed (8/11)
- High Satisfaction & Likelihood to Recommend
- Highest rated components (personal, profess)
  - Professional Coaching (3.875 and 3.625 out of 4, resp)
  - RCC workshop (3.75 and 3.625 out of 4, resp)  
0 = no impact, 2 = moderate impact, 4 = high impact

PEC Program Overall

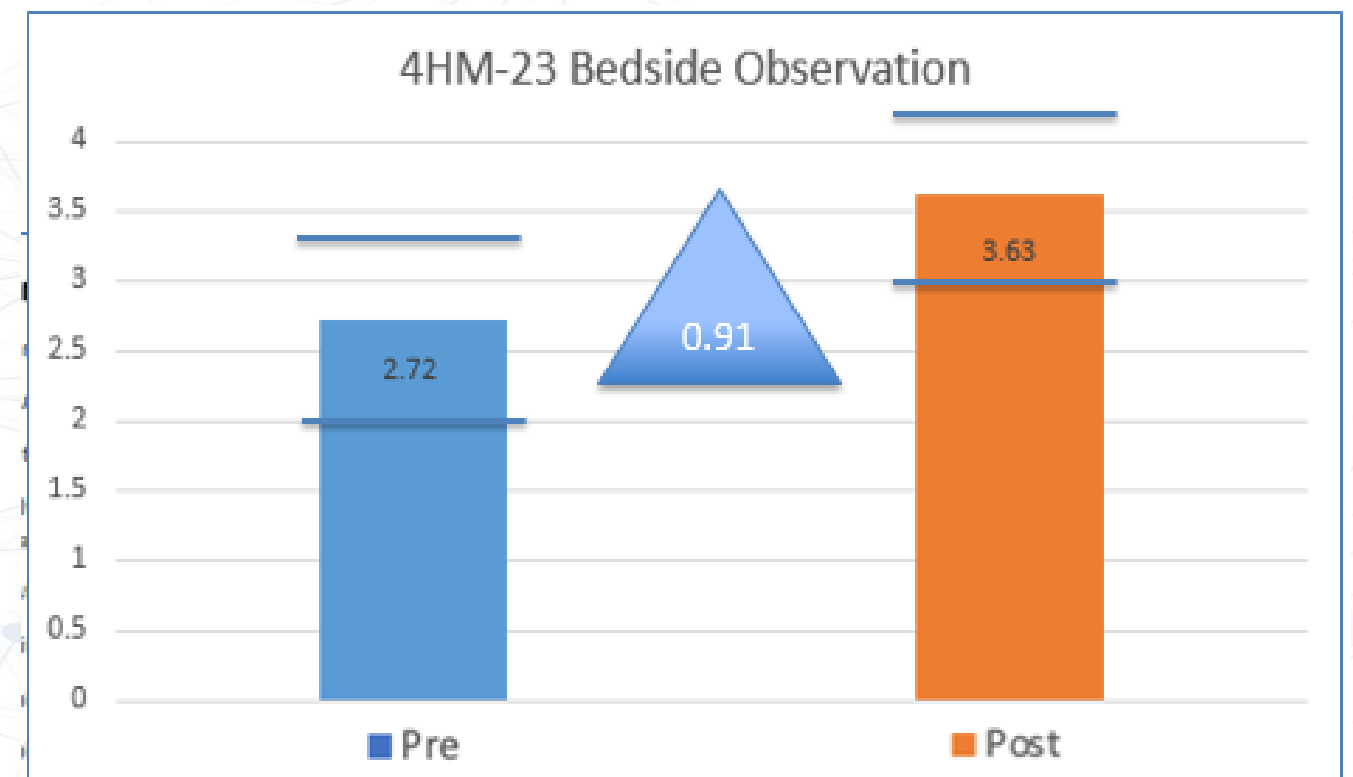


Likelihood to Recommend Program



# Pilot Program Impact

- Self-efficacy in Communication
  - SEPCQ-27 (0-108 score range)
  - Generally positive change
  - Average increase of 3.75
    - Greatest change in Sharing Information & Power (4.89 mean increase)
- Observed Rating of Communication
  - 4HM-23 (5 point behaviorally anchored rating scale)
  - Generally strongly positive impact
  - Statistically significant aggregate change
  - 0.91 increase (range -0.3 to 2.17,  $p= 0.0156$ )

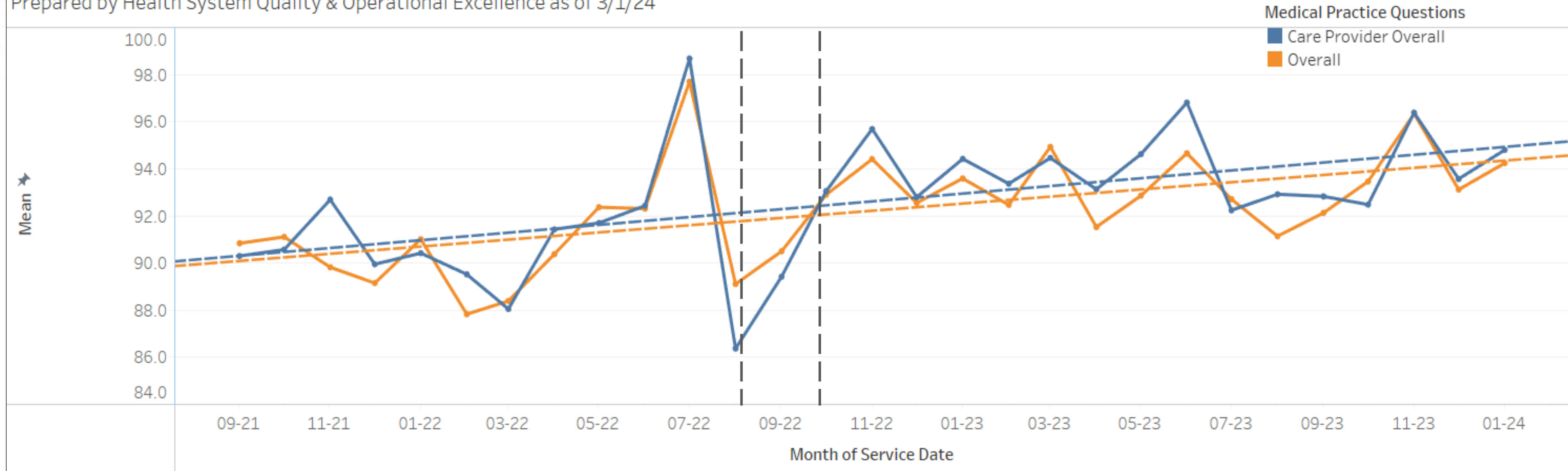




# Pilot Impact – Px Trends

APP RCC Workgroup: Press Ganey In Person Medical Practice Survey Scores: All Intervention Providers

Prepared by Health System Quality & Operational Excellence as of 3/1/24

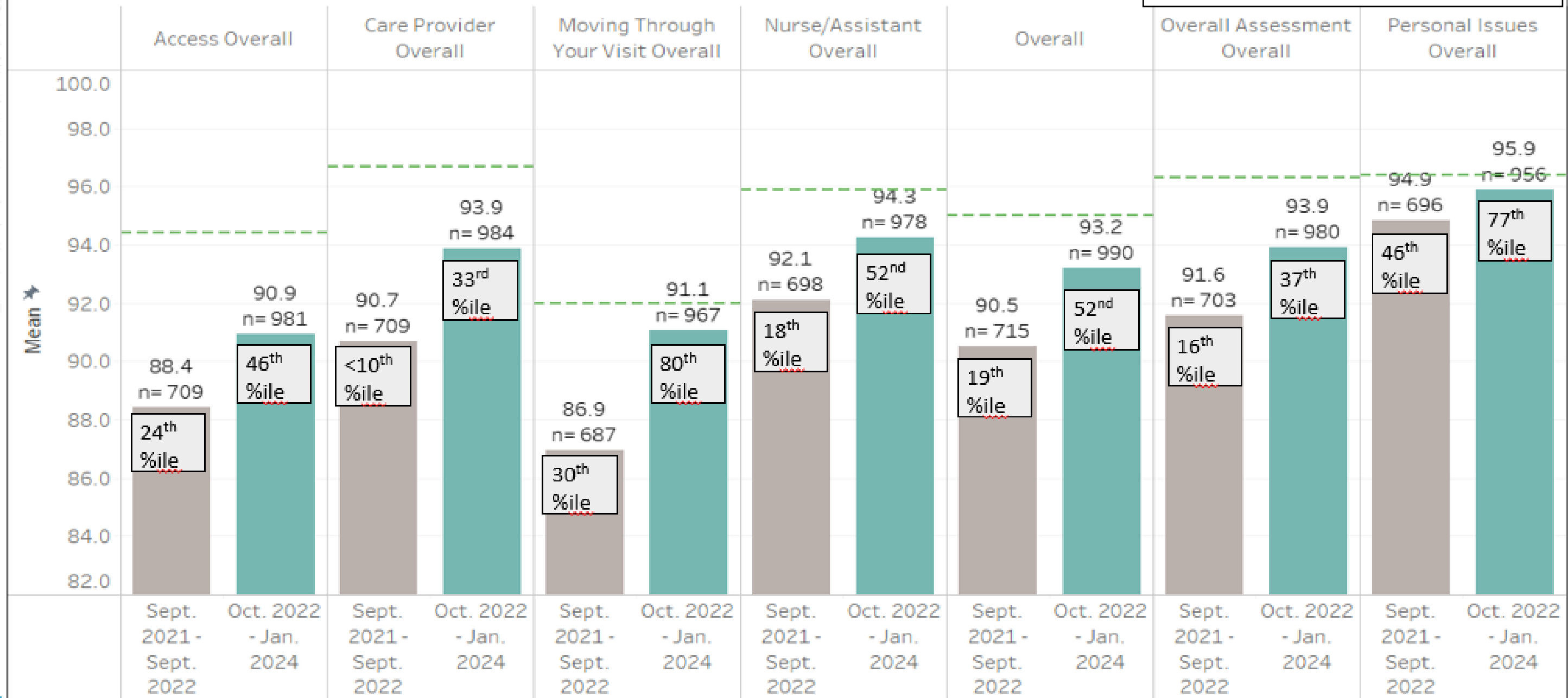


# Pilot Impact – Px Scores

All Intervention Care Providers by Clinic Baseline vs. Post Intervention

Prepared by Health System Quality & Operational Excellence as of 3/5/2024

--- FY23 Meets Target (90<sup>th</sup> %ile)





# Pilot Impact – Px Scores

Question	P value
Med Practice: CP Explanations of prob/condition	0.0177
Med Practice: CP concern for questions/worries	0.0927
Med Practice: CP discuss treatments	0.2918
Med Practice: CP effort to include in decisions	0.025
Med Practice: Concern of nurse/asst for problem	0.0133
Med Practice: Ease of contacting	0.022
Med Practice: Ease of scheduling appointments	0.0523
Med Practice: How well nurse/asst listen	0.0016

Question	P value
Med Practice: How well staff protect safety	0.2457
Med Practice: Information about delays	0.0022
Med Practice: Likelihood of recommending	0.123
Med Practice: Likelihood of recommending CP	0.0148
Med Practice: Our concern for patients' privacy	0.5367
Med Practice: Staff worked together for you	0.0099
Med Practice: Wait time at clinic	0.0059

## Pilot Limitations

- Very small intervention group (8)
- Participants limited to Advanced Practice Providers
- Program director also 4HM-23 observer
- Limited number of trained CST workshop facilitators (2) and shadow coach (1)





# Program Evolution

- Incorporating Feedback
  - Shortened to 4.5hr workshop to minimize impact on productivity/access
  - Peer “champions” in each clinic support invitations
  - Shadow coaching: forecasted evidence & experience
- Scaling resources
  - Professional coaching – O/E for physicians, APP leaders
  - Peer support program – for physicians & APPs
  - 3<sup>rd</sup> CST workshop facilitator trained
  - Data analytics, statistician
- Phase 2: RCC workshop and shadow-coaching
  - 21 Physician and APP providers in 3 clinics, with controls

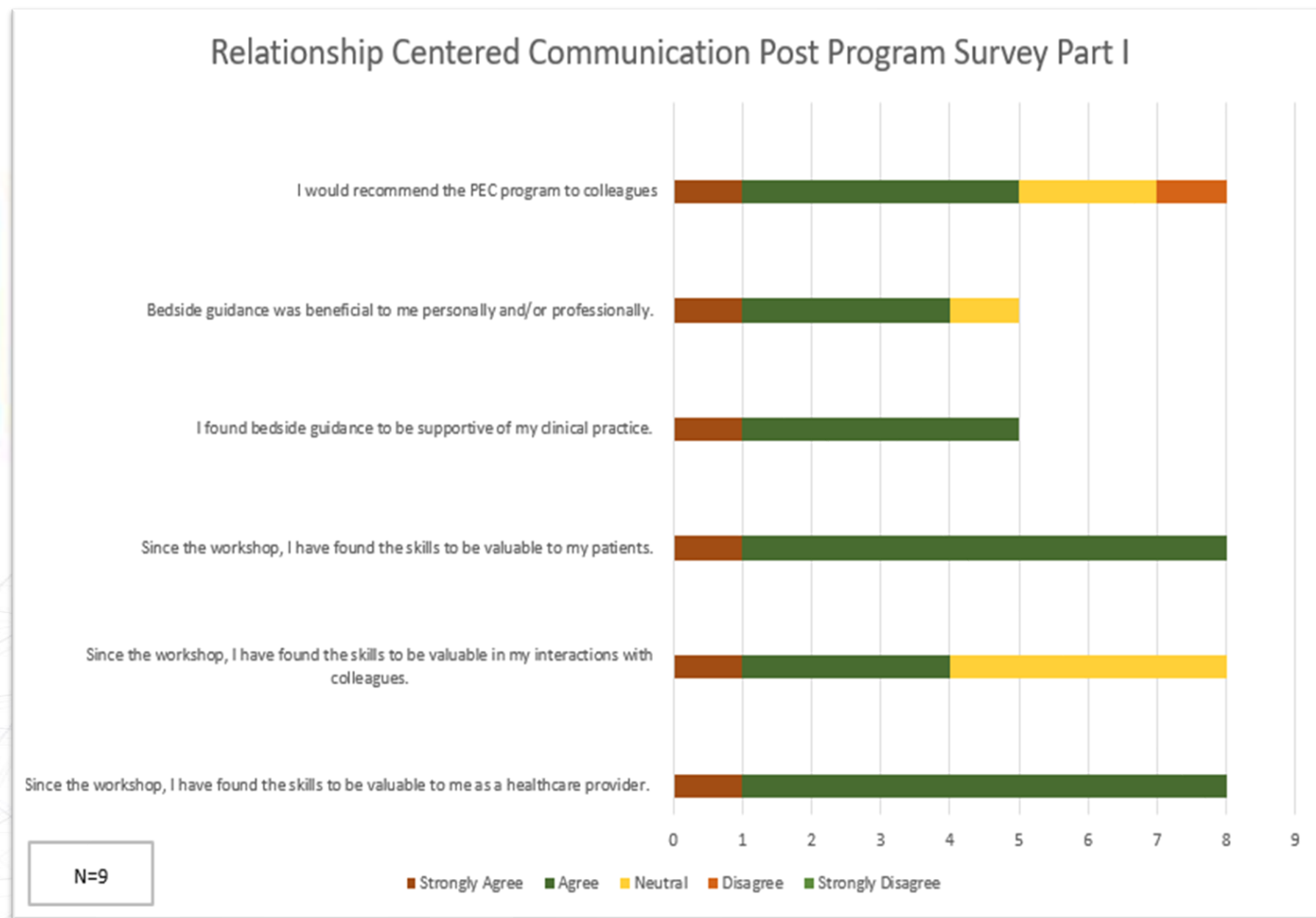
# Phase 2 Impact – Participant Receptivity



- Prompts:**
1. What should we keep doing?
  2. How can we improve?
  3. How can we make this more valuable?

*"I was somewhat nervous for the bedside guidance, but I did find it useful. I wonder how it would have changed if I had had a very difficult encounter..."*

*"When I got the initial email, I did wonder what other departments were being asked to do this and what the reasoning was behind selecting our section - did I have the worst patient satisfaction scores?"*

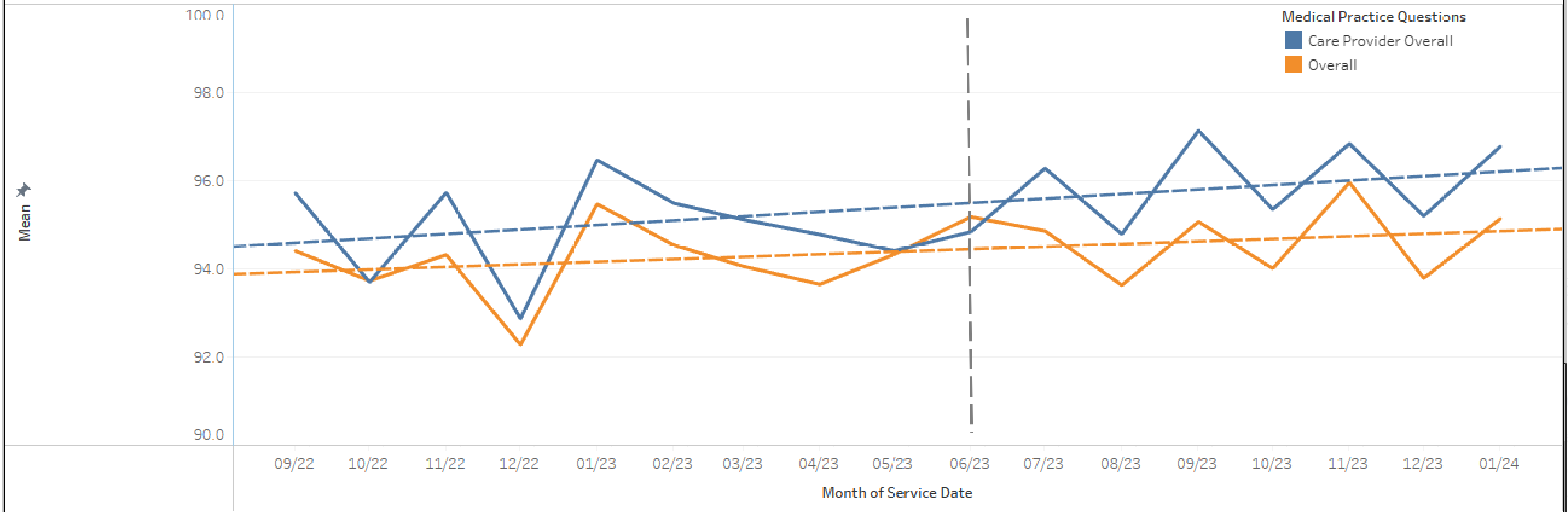




# Phase 2 Impact – Px Trends

AOC Px Workgroup: Provider Taskforce Press Ganey In Person Medical Practice Survey Scores: All Intervention Providers

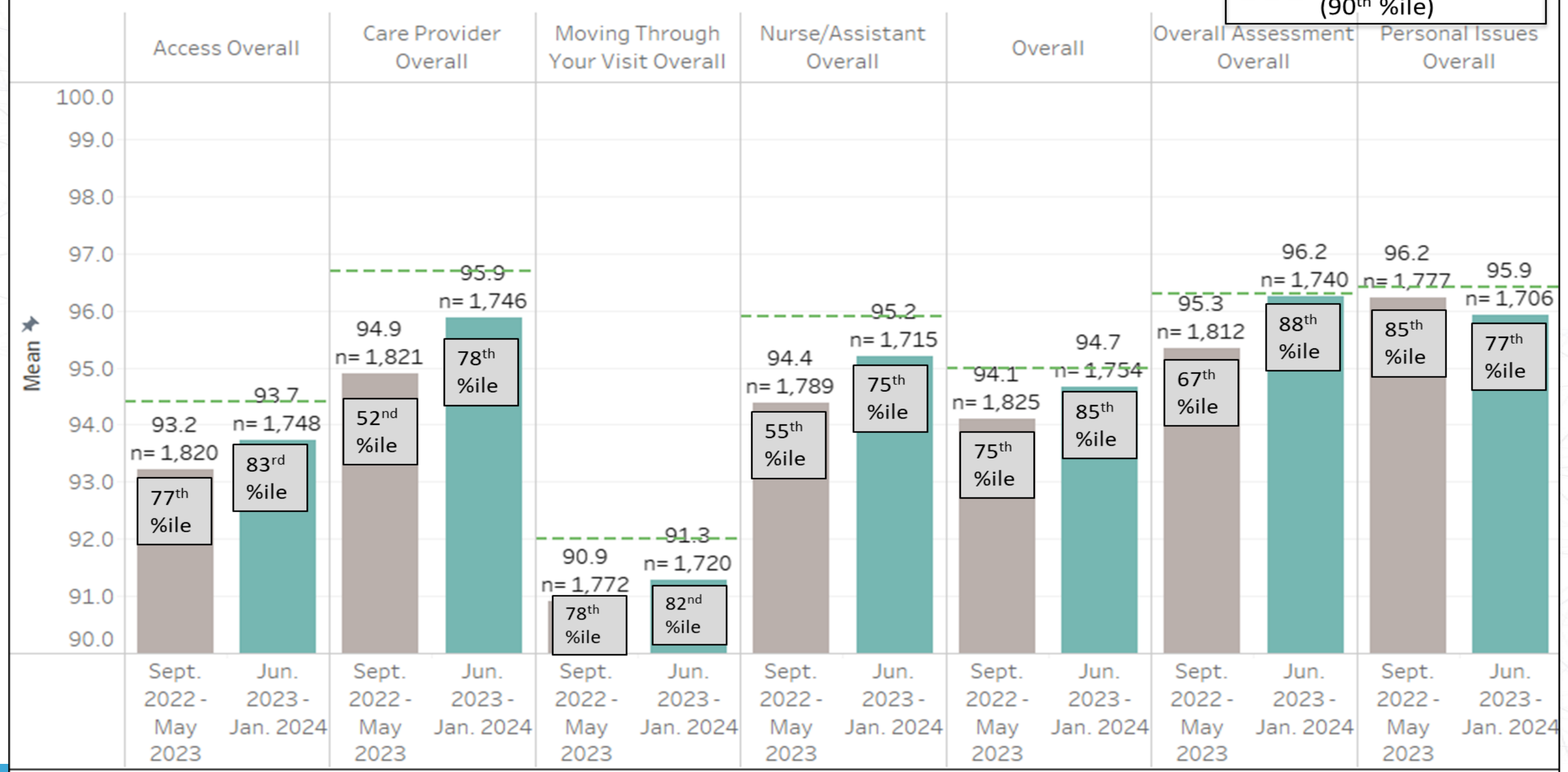
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# Phase 2 Impact – Px Scores

## All Intervention Care Providers by Clinic Baseline vs. Post Intervention

Prepared by Health System Quality & Operational Excellence as of 2/28/2024





# Phase 2 Impact – Px Scores

Question	P value
<b>Med Practice: CP Explanations of prob/condition</b>	<b>0.0511</b>
Med Practice: CP concern for questions/worries	0.1337
<b>Med Practice: CP discuss treatments</b>	<b>0.0451</b>
<b>Med Practice: CP effort to include in decisions</b>	<b>0.0225</b>
Med Practice: Concern of nurse/asst for problem	0.3969
Med Practice: Ease of contacting	0.1833
Med Practice: Ease of scheduling appointments	0.3665
Med Practice: How well nurse/asst listen	0.3682

Question	P value
Med Practice: How well staff protect safety	0.4783
Med Practice: Information about delays	0.5942
<b>Med Practice: Likelihood of recommending</b>	<b>0.0552</b>
Med Practice: Likelihood of recommending CP	0.1099
Med Practice: Our concern for patients' privacy	0.4469
<b>Med Practice: Staff worked together for you</b>	<b>0.048</b>
Med Practice: Wait time at clinic	0.6255

## Next Steps

- Normalize workshop + communication shadow coaching as beneficial to all
  - Open-enrollment workshop access
  - Coaching offered to all post-workshop, encouraged locally for some
  - Local champions, testimonials for resources, cohort participation,
  - Publicize impact, efficacy via medical directors and administrative leaders
  - Link workshop description, enrollment to Px survey push reports
- Further scale resources – facilitators, program administration
- Determine most impactful specialties / clinics / clinicians for intervention
  - Partner with local leaders, champions
  - Align with local/personal goals



# Take-Away Points

- Shame is prevalent in healthcare provider training (HCP) and practice, contributing to barriers in receiving and implementing resources for improving patient engagement.
- HCP with bottom decile Px scores can be more open to structured remediation resources when offered within a cohort-based, relationship-centered approach, centering the strengths and goals of the provider.
- Relational resources for HCP to improve Px performance resulted in statistically significant increases in observer rated communication and many domains of Px scores.
- Shadow coaching may be the most vulnerable resource for healthcare providers to accept, requiring additional strategies from patient experience professionals to build psychological safety.

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# Thank you!

## What questions can we answer?

## Would you like to know more about our curriculum?



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Medical Center

**ACH** | Academy of  
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T H E B E R Y L  
I N S T I T U T E

# PX Continuing Education Credits

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- As a recorded webinar, PXE credit is available for two (2) years from the live broadcast date.





# Upcoming Events & Programs

## WEBINARS

- November 26 | Human-Centered Leader Rounding: Using Generational Insights and Personalization
- December 12 | ED Processes & Improvements: Implementation Best Practices & Outcomes

## CONNECTION CALLS/CHATS

- December 4 | Connection Call: Membership Benefits Overview
- December 20 | PX Chat on PFA/PFACS: Sustaining/Growing



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