# A More Human Way to Listen, Understand, and Improve

September 12, 2024



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# Our Speakers



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## Vinitha Ramnathan

Chief Product Officer **NRC Health** 

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# A More Human way to Listen, Understand and Improve

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Vinitha Ramnathan, Chief Product Officer, NRC Health

## Goals today



How are we listening today in healthcare?



What are we understanding from what we hear?



Now What? How do we improve and impact positive results?



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Copy link

Wordcloud

All responses

When you think healthcare consumerism, what word comes to mind?

Personal choice Patient experienceprice and service patient choices Control of choice control of their care Choice shopping Choice Care best service patient empowerment service quality Patients quality services High quality Consumer choice choice and trust healthcare needs Health systems

( 1 of 1 )

56 responses submitted

57 responses submitted



7K



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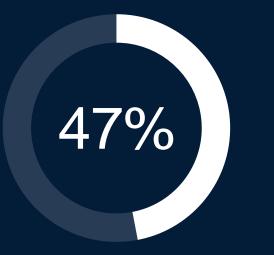
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social services work environment employees caring tired Overworked staff humans **Providers** Resilient **Burnout** teamwork Fatigue Team Safety Stressed service **Dedication** health and administration **Administrators** 

When you think healthcare workforce, what word comes to mind?

Wordcloud All responses ( 1 of 1 )

## **Consumers and Patients**



## of healthcare consumers find healthcare extremely confusing



# Workforce



# 46%

Nearly half of health workers reported often feeling burned out in 2022, up from 32% in 2018.

44%

Nearly half of health workers intended to look for a new job in 2022, up from 33% in 2018. Healthcare is at a tipping point as our workforce and patient populations age and assume shifting expectations formed by generational influences.

Connected touchpoints and holistic management of Consumer, Patient, Employee, and Community experience is expected and vital.



#### THE RESULTS PYRAMID®



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The experiences people have ultimately drive results

Many organizations work at the top of the pyramid; focused only on actions and results

## Experience Management

## Seeing existing work through an experience focused lens

# Healthcare experiences are Human experiences.

Listening with empathy and using technology and AI to better Understand needs is key in creating positive and impactful experiences that Improve outcomes.



# Hackensack Meridian Health

# Who We Are 18 Hospitals



- Academic Children's **Medical Centers** Hospitals **Behavioral** University **Teaching Hospital Health Hospital** Community Long Term Acute Hospitals **Care Hospital** Rehabilitation Hospitals AND
  - Center for Discovery & Innovation
- School of Medicine

WIN MORE PATIENTS + SHRINK PATIENT OUTMIGRATION + REDUCE EMPLOYEE TURNOVER



# Hackensack Meridian Health: Listening, Understanding, & Improving

We aim to listen to our patients and workforce, to understand their needs and what matters most, and to continuously improve and Keep Getting *Better!* 



#### LISTEN, UNDERSTAND, IMPROVE

Patient

))

Know me!

 In 2014, the US Consumer Reports shared the following statement

> The surprising way to stay safe in a hospital: Increase your odds by getting staff to listen and treat you with respect

- Today, there are multiple ways we obtain patient information
- Challenges remain!



#### LISTEN, UNDERSTAND, IMPROVE

Workforce

) Make it easy for me!

- Clinicians want to do the right thing
- Spending more time on the computer collecting information but little time to pull it all together
- Clinicians care about what matters most to their patients but get caught up in tasks instead of time at the bedside or on consultation



#### LISTEN, UNDERSTAND, IMPROVE

PX Leader

Give me the tools!

 Patient experience is an important part of the patient quality of care

- More insights than we have had historically yet we can't seem to narrow down the key areas of focus to support continuous improvement
- Moving away from focusing on the numbers to focusing on understanding our patients on an individual basis and as a population







### LISTEN

- Capturing the feedback the patient wants to give in a way that makes sense to them
  - IVR, SMS, eMail
- Using methods to facilitate the feedback and amplify the patient's voice
  - Patient portals, apps, QR codes
- In their own words
  - Video, voice, pictures

### UNDERSTAND

- Al powered natural language Q&A
- Transitional Care Insights
- Frontline Summaries & Digest
- Band Tracking
- Benchmarking

### IMPROVE

- Point of Care Coaching Tips
- Compliment Sharing / Recognition
- Service & Transition Alerts
- Transparency

## Aligning the partnership with NRC Health & HMH's Strategic Goals









Optimizing AI and other digital technologies to promote workflow efficiencies Improving the overall patient journey and experience - through various points of services within the HMH network

Reducing readmissions and other care pathway failures Continuously improving the brand experience The most complete experience stack built exclusively for healthcare

> HUMAN UNDERSTANDING •--LISTEN •--UNDERSTAND •--IMPROVE •--





**EX** 

CX

MX

PX

# Technology innovation for a more human way to...

## LISTEN

• nGage

#### Have a comment?



Start by scanning this QR Code

#### Patient feedback

#### Feedback from Christophe



#### Feedback summary

A cheerful child in a hospital room excitedly shares how Nurse Sarah is super nice and made them feel comfortable. They highlight the fun art activities they enjoyed with the cool art supplies, thanking the hospital for making their stay enjoyable



Send feedback to Dr. Lisa

X

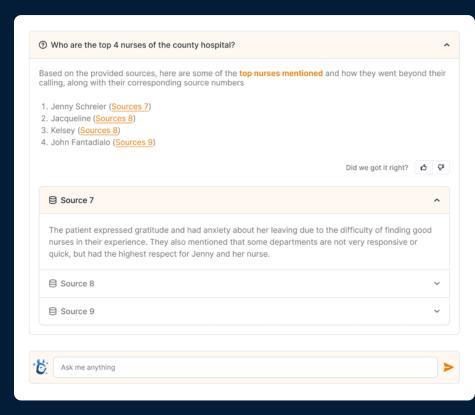
# Technology innovation for a more human way to...

## LISTEN

nGage

## UNDERSTAND

• nQuire



# Technology innovation for a more human way to...

### LISTEN

nGage •

### **UNDERSTAND**

nQuire  $\bullet$ 

nPower ۲

Health clinic					
<ul> <li>Overview</li> <li>Diagnosis </li> <li>Patients </li> <li>Medical profil</li> <li>Patient history</li> </ul>			rt energency 73) Most recent activity: 12 July 2024	available	
Billing & Invoice	6	Flowsheets Vitals Insulin injection	^	Social history Former smoker (20 years)	^
Documents Components Support		Chronic diagnoses (272.4) Hyperlipidemia (250.00) Diabetes (493.90) Asthma (250.00) Phypertension (250.00) Diabetes (493.90) Asthma (250.00) Hypertension	^	Drug allergies Penicilins (very mid, dizziness/Lightheadne     Food allergies Onion (very mid, rash)	rss)
		쉽 Acute diagnoses	^	Environmental allergies Bee venom (moderate)	^

#### .

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#### Patient experience tips for Aly

#### Communicate clearly and compassionately

Aly has expressed concerns with communication, particularly regarding the articulation of her symptoms and the reason for her visit. Ensure all her symptoms are clearly documented and that the care plan is explained transparently

#### Acknowledge the complexity of her condition

Aly's negative experience in the past made her feel like no one believed her. Start by acknowledging the complexity of her condition to ensure she knows you are considering all options

#### Aly might benefit from integrative medicine

Notably, 33% of patients in her zip code prefer JoyHealth for these services. Consider recommending JoyHealth for integrative medicine to Aly.

Show patient risk	
Ask me anything	>

# Technology innovation for a more human way to...

## LISTEN

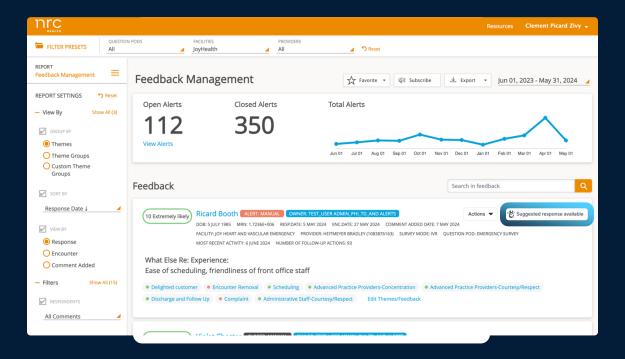
nGage

## UNDERSTAND

- nQuire
- nPower

IMPROVE

nAct



# Technology innovation for a more human way to...

## LISTEN

nGage

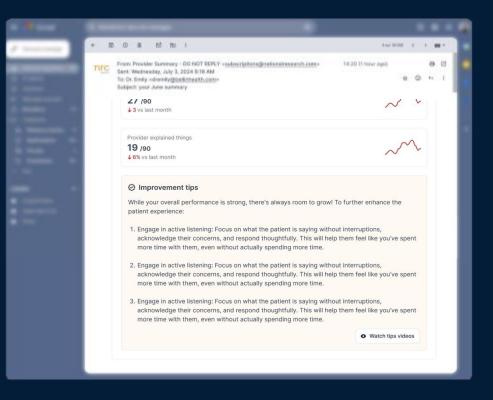
## UNDERSTAND

- nQuire
- nPower

### **IMPROVE**

nAct

## nLighten



# Summary



Listening with intent and empathy is key to better healthcare experience



Understanding the care needs and being proactive in our actions make these healthcare experiences meaningful



Achieving a positive experience and striving to continuously improve creates lasting values.



Hackensack Meridian Health and NRC Health are truly aligned in partnering to achieve this

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# Upcoming Events & Programs

## WEBINARS

September 17 | Headliner - New Ways to Care *presented by Maureen Bisognano* September 24 | Applying Equity, Diversity, and Inclusion in Co-design with Patient Experience Partners

October 1 | Ownership at the Frontline: Innovating an Experience Champions Program

### CONNECTION CALLS/CHATS

September 20 | PX Chat on PFA/PFACS: Sustaining/Growing September 27 | PX Connect Live – Wayfinding October 9 | Connection Call: Membership Benefits Overview



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T H E B E R Y L I N S T I T U T E

# Thank You

## T H E B E R Y L I N S T I T U T E